## Top 10 Ways to Find Leads This Week

- 1. Post in a Facebook Group some leading insight in your area to be seen as an authority
- 2. Go Live on your Facebook page or IGTV with exciting content and ask for them to book a call with you to further the conversation.
- 3. Run a Facebook ad to a freebie you have. On the Thank You page have a link to book a call with you
- 4. Go to a local networking event and speak to at least 5 people. Email them afterwards and invite them for a call or a coffee
- 5. Run a Facebook ad to everyone on your list or Facebook page with the call to action to book a call with you.
- 6. Guest blog for a friend in a non-competing industry with a link to your freebie.
- 7. Host a masterclass or webinar with killer content then invite attendees to jump on a call with you.
- 8. Write an article on LinkedIn and update your profile to have who you help and your contact details.
- 9. Participate in a summit and have a gift for all listeners at the end. Have your contact details in the freebie.
- 10. Speak at a local event and get everyone to get their phones out and take a picture of your contact details on the screen.

And because everyone loves a bonus!

11. Email your list and offer them a free session - you'll be surprised at how well this works!

P.S. No. 7 is the Golden Gem that signs clients of \$10k + Go For IT and Get Those Leads Flowing in to Your Business

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